



TO ALL ICSB-OREGON CLIENTS: It has come to our attention that a competitor company is trying to undercut our frozen semen storage and shipping fees in an attempt to have our clients transfer their dog(s)' frozen semen to them for further storage. What this competitor doesn't mention is that their knowledge deals with canine semen frozen in cattle straws, which is a poor second to the ICSB semen freezing system. Our frozen semen system, developed in the early 1970's, has been proven to provide the best recovery of canine sperm cells and highest conception rates if the ICSB procedures for thawing are followed. Excellent conception rates have resulted with the use of ICSB thawed semen when vaginal insemination, surgical insemination, or transcervical insemination is used. If this solution and thawing protocol aren't used, the result will be a lowered sperm recovery upon thawing, which may be reflected in lowered conception rates and smaller litter sizes. The ICSB thawing solution and protocol are sent with the frozen semen when our clients ask for the semen to be shipped for breeding. We do not include this information or solution when the semen is being transferred for further storage.

Keep in mind, ICSB offers consultation and frozen semen evaluation to our clients when requested. Our 40-plus years of research with canine semen frozen in pellet form very often provides procedures that can improve thawed semen if it is showing signs of deteriorating. The Zoetis program deals with canine semen frozen in cattle straws, which is a much different system than what ICSB provides and lacks much of the semen handling techniques that ICSB uses.

We have changed our fees for semen being shipped to this competitor (Zoetis) as follows:

As of December 2, 2014, shipment fees for transferring frozen canine semen to Zoetis will be:

Charging dry shipper, transfer of frozen semen and document preparation - \$100.00 (Allow 5 days for semen transfer and preparation of shipping documents)

Shipping preparation of frozen semen - for each dog:

- From 1 to 5 vials - \$200
- From 6 to 10 vials - \$350
- From 11 to 15 vials - \$400
- From 16 to 20 vials - \$450
- From 21 to 25 vials - \$500g
- From 26 to 30 vials - \$550

Shipping tank and shipping fees provided by Zoetis

If there are any questions regarding the above, please contact us by phone at (503) 663-7031; by FAX at (503) 676-8025; by e-mail at ik9sb@aol.com.